

RANCH & COAST

SAN DIEGO'S LUXURY LIFESTYLE MAGAZINE

RANCHANDCOAST.COM



THE
REAL ESTATE
ISSUE

Laura Barry and Jason Barry of Barry Estates

LETTER FROM THE EDITOR

Our March issue is devoted to real estate, showcasing fabulous homes throughout San Diego County as well as in Baja, Mexico, where the renowned Rancho La Puerta wellness resort and spa has introduced two- to four-bedroom homes in a village on the resort's expansive property.

Managing Editor Deanna Murphy talks with real estate pros including Bree Bornstein, Delorine Jackson, Garret Milligan, and Linda Sansone to get their take on what's happening now in this luxury micro-market, and to peer into the crystal ball to try to predict what's to come. Gone — at least for now — are low interest rates and crazy demand that led to multiple offers way over asking prices, Murphy reports. The market has stabilized somewhat, a “new normal” after years of frenzy. Even though inventory is low, experts say home buyers aren't snapping up overvalued properties, and bidding wars seem to be a thing of the past. But the experts also say there will always be demand because our area is such a desirable place in which to live, and lots of affluent buyers don't have to worry about rising interest rates, as they can pay cash.

For our cover story, Murphy also profiles siblings Laura Barry and Jason Barry, two top real estate agents based in Rancho Santa Fe, who, with brother Sean Barry, are continuing the Barry Estates dynasty founded by their late parents, Catherine and Daniel Barry, who moved to the Ranch in the 1970s looking for a good school for their kids. They later struck real estate gold, launching a successful business that is reaching even greater heights thanks to the commitment of their children.

To mark Women's History Month in March, contributing editor Bill Abrams traces the history of women who have served our country ever since the Revolutionary War.



PHOTO BY JODY PINCHIN

Six of those women from all branches of the military will be highlighted at a private event on March 23 at the Mt. Soledad National Veterans Memorial. And Food & Beverage Editor Brandon Hernández connects with renowned sommelier Charlotte Randolph, one of only two somms to receive *The Michelin Guide's* first-ever “Sommelier of the Year Award.” Randolph recently moved from San Francisco to San Diego, where she is already earning raves.

Andrea

Andrea Naversen, Editor-at-Large
Instagram: @ranchandcoast



on the cover

Rancho Santa Fe-based luxury real estate agents Laura Barry and Jason Barry of Barry Estates stand in the dramatic great room of a brand new 7-bed, 11-bath, 10,350-square-foot custom estate on Ladys Secret Drive in the prestigious gated community of Del Rayo Estates. Boasting unobstructed views over the valley to the coast beyond, the home offers the epitome of luxury living and is currently listed with Laura Barry. 858.756.2266, laurabarryluxuryestates.com

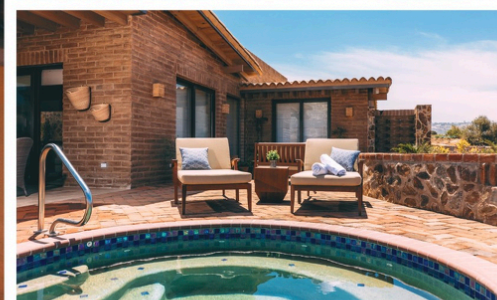
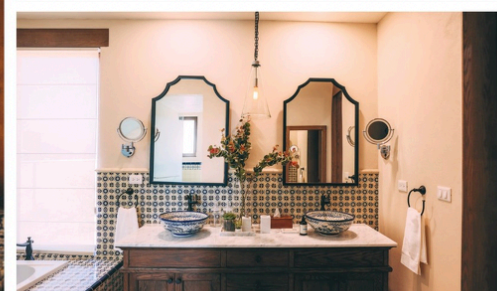
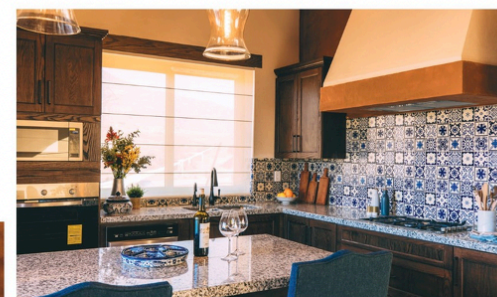
Photography by Vincent Knakal

Rancho La Puerta Rolls Out “The Residences”

New community rises at the renowned destination resort



MAIN Spacious living and dining areas with fireplaces open onto covered outdoor patios
TOP A fully equipped kitchen features fine Mexican craftsmanship and state-of-the-art appliances
MIDDLE Bathrooms feature Mexican mosaic tile on tubs and backsplashes
BOTTOM Casitas have patios with dipping pools that convert to hot tubs



IMAGINE LIVING RIGHT NEXT-DOOR TO A world-class wellness resort and spa, with state-of-the-art treatments, fitness classes, health education, and more. That will soon become a reality when Rancho La Puerta completes The Residences, 113 private homes on the expansive grounds of the acclaimed destination resort near Tecate, Mexico. The homes, from two to four bedrooms, are taking shape in a 118-acre village with a woodland stream, its own vineyard, and sweeping views of Mt. Kuchumaa.

Mexico-based developer Grupo Espiritu designed the residences in collaboration with Sarah Livia Brightwood Szekely, Rancho La Puerta's president and daughter of Deborah Szekely, who co-founded the resort with her late husband, Edmond, in 1940.

“Over the years, our guests have asked us for a home with the warmth and magic of Rancho La Puerta — one that nurtures friendship, inner peace, and vitality,” says Sarah. “The Residences are designed to be more than just a collection of homes, but a meaningful wellness-inspired village. The homeowners will have an intimate relationship to the mountain, our sacred land, and the best balance of perennial wisdom and emerging technology to support health and wellbeing.”

The Residences, ranging from 2,039 to 4,783 square feet, are offered in four home designs with full or shared ownership options. Exchange opportunities with luxury properties worldwide are available through a partnership with Elite Alliance.

PHOTOGRAPHY COURTESY OF RANCHO LA PUERTA

Each residence features a large living/dining room with fireplace, private patio complete with a hammock, meditation space, lush landscaping and fountains, a heated dipping pool and hot tub, and eco-friendly and sustainable technology. Turnkey furniture packages curated by designers are available. Three-bedroom casitas also include a private parking space while the four-bedroom villas add a wine cellar and a two-car underground parking space.

Building materials, sourced locally, include rustic wood, mountain stone, and clay made onsite. Landscape design is Mexican-Mediterranean, with abundant walking paths and gardens. “An important element of being a guest at the Ranch is a re-enchantment and reconnection with nature,” Sarah explains. “The Residences at Rancho La Puerta is conceived as a home of the heart where one can be immersed in nature and the healing rhythms of a spacious life.”

The Residences Village Center will offer a gym with fitness classes, pickleball and tennis courts, a pool, juice bar, and café. Activities include morning guided hikes, fitness classes, wellness presentations, and workshops “intended to spark creativity and build strength and resilience,” notes Sarah. “Most of all, we have tried to create a village with all the ingredients to generate a community of like-minded friends.”

In addition to village activities, Rancho La Puerta will offer a resort day pass at different prices so that residents and guests will have access to activities, classes, facilities, and lunch. More than 60 percent of homes have been sold so far, with project completion expected by late 2024 or early 2025. 888.606.0172. residencesrancholapuerta.com ANDREA NAVERSEN